

Message Text

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PAGE 01 TOKYO 04767 110955Z

15

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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P R 110833Z APR 75
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 9350

UNCLAS TOKYO 4767

FOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: JUNE ELECTRONICS EQUIPMENT SHOW CONCLUDING PROCUREMENT
STATUS REPORT, COB APRIL 11

REF: TOKYO 3824

1. DOCUMENTS, EXCEPT PA, RECD FROM OIM, FOUR: (1) DELTA I/O; (2) PLATO PRODUCTS; (3) SILCON TECHNOLOGY; AND (4) ARTOS ENGINEERING. NOTE: NO PA'S RECD TO DATE FROM OIM.
2. PA'S RECD LOCALLY, THREE FOR FIVE FIRMS: (1) KAN ELECTRONICS/WEST BOND, SMALL PRECISION TOOLS; (2) TEIJIN ADVANCED/DATA TEST; AND (3) SANKYO INTL/KAMAN SCIENCES, ENTRAN DEVICES.
3. LOCAL VERBALS, SEVEN PARTICIPANTS FOR 17 FIRMS: (1) MARUBUN/ENDEVCO, DEVELCO, DUNEGAN-ENDEVCO; (2) TEIJIN SHOJI/BRANSON CLEANING; (3) YASAKA INDS/BOULDER VALLEY, CONTINENTAL SPECIALITIES, E.Z. HOOK, STAVAR CO., PROGRAM DATA; (4) TOYO TRADING/FLUKE TRENDAR, JOHN FLUKE; (5) NIPPON BARNES/BARNES ENGINEERING; (6) NIHON INDUSTRIAL/OPTICAL ELECTRONICS, LASER PRECISION, SENSOR TECHNOLOGY; AND (7) C. ITOH/XYNETICS, XINCOM. ALL ABOVE AGENTS, EXCEPT MARUBUN AND TEIJIN SHOJI, AWAITING OIM CONFIRMATION FOR SUBMITTING PA'S/CONTRIBUTION. PLS EXPEDITE.

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4. LOCAL FIRMS TWT MAY PARTICIPATE, TWO : (1) COLUMBIA

IMPORT-EXPORT/ACCELERATORS INC.; AND (2) DAINIPPON
PRINTING INDUSTRIAL REPRODUCTIONS INC. TC ATTEMPTING
EXPEDITE DECISION.

5. IN ADDITION TO TEN PARTICIPANTS REPRESENTING 22 FIRMS PARA
TWO AND THREE TC EXPECTING RECEIVE LOCALLY, OIM EOO REPORT COB
APRIL 4 INDICATES SEVEN PA'S AND 14 VERBALS OIM HAS CLOSED.
THIS WILL THEN TOTAL 31 PA'S FOR 43 FIRMS AS NUMBER OF
PARTICIPANTS CONSIDERED FIRM. HOWEVER, EOO REPORT WK
ENDING 4 APRIL DID NOT INCLUDE NECESSARY BACKUP INFO CITING
FIRMS AND PRODUCTS, SO TC CANNOT ASCERTAIN POSSIBLE
DUPLICATION OIM AND TC ACCOUNTING. PLS CLARIFY AND ADVISE
OIM FINAL PROCUREMENT STATUS ASAP, FORWARDING ALL OUT-
STANDING PA'S AND OTHER DOCUMENTS.
SHOESMITH

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Margaret P. Grafeld
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